

FROM WHERE WE STAND:  
**TAKING A  
LONG-TERM VIEW**

**DTCC**  
Securing Today. Shaping Tomorrow.®

## From Where We Stand: Taking a Long-Term View — Video Transcript

What's unique about DTCC is that we're not a commercial company that's focused on short term profits, but we're focused on industry issues. We're focused on risk and we're focused on driving costs down. We want to partner with the industry on solving the issues of today, but also the issues of tomorrow. I have owners that sit on our board. I think it gives us the insights in to the real pain points of the industry and the challenges that the industry is facing. So from a buy side perspective, sell side perspective, and a custodian bank perspective, in our industry structure, our government structure really helps us drive industry initiatives with that partnership with our clients.

### **At DTCC, we believe the best ideas come from collaborating with our stakeholders.**

When you look at DTCC our ownership structure actually helps us to collaborate much much more than other financial technology companies. One thing that is unique about DTCC is we take a long term view. We're always looking out for the industry and what's best to solve problems and part of that is through partnership. GlobalCollateral initiative with EuroClear is a perfect example of that. The partnership with GlobalCollateral is allowing buy-side firms, sell-side firms to have an automated collateral work flow. DTCC is the perfect partner to help collaborate, working with our customer base across the globe.